## FPT RETAIL SIGNED A COOPERATION AGREEMENT WITH JAPANESE PARTNERS TO INVEST IN A HEALTHCARE FOOD FACTORY

On December 19<sup>th</sup>, 2022, FPT Retail Joint Stock Company (FPT Retail), Pharma Foods International (PFI) and Sato Connect Gate (SCGate) officially signed a Memorandum of Understanding on investing in a healthcare food factory in accordance with Japanese standards. The first products are expected to be launched in 2024.

According to the terms of the Memorandum of Understanding, FPT Digital Retail Joint Stock Company (FPT Retail), Pharma Foods International (PFI), and Sato Connect Gate (SCGate) will collaborate to build a healthcare food factory in Huu Thanh Industrial Park in Long An province. With the goal of producing high-quality and effective healthcare food products in accordance with Japanese standards at reasonable prices. The products will be distributed via FPT Long Chau pharmacy chain nationwide.

The factory will use the modern production lines, provided by Aliment Industry (Japan). Product formulas and input materials will be improved by the world's leading scientists of PFI, a Japanese enterprise with extensive experience in raw material research and application of biotechnology in producing health products. Meanwhile, FPT Retail and SCGate will play an important role in providing production infrastructure and distributing products to domestic and foreign markets. The project is committed to providing Vietnamese customers with the best quality health food products, according to Japanese standards at the most reasonable prices.

The signing ceremony was attended by high-ranking representatives from all companies including Ms. Noriko Horie - Managing Director of Pharma Foods International (Kyoto Japan), Mr. Hoang Trung Kien - General Director of FPT Retail and Mr. Doan Duc Tien - Director of SCGate. The factory will be constructed according to GMP standards of the Ministry of Health of Vietnam and the World Health Organization (WHO); using 100% tested materials, allowing circulation in Japan and Vietnam in production. The first batch is expected to hit the market in 2024.

Mr. Hoang Trung Kien, CEO of FPT Retail, said: "Japanese health foods are particularly well-suited to Asians in general, and Vietnamese in particular. This collaboration between us will commit to bringing world-quality items, at Vietnamese costs, to care for the wellbeing of Vietnamese."

## Information about partners:

**Pharma Foods International (PFI)** was established in 1997 in Kyoto, Japan with the mission of "Sharing the Japanese healthy living experience to the whole world". PFI has rich experience in the research and development of health food products that apply biotechnology and use safe and reliable biological ingredients from everyday foods.

Learn more about the company at: https://www.pharmafoods.co.jp/en/about-pfi

Aliment Industry was established in 1983 with headquarters located in Shinjuku, Yamanashi, Japan. The company has many years of experience and the ability to provide production and packaging lines for health care food products that meet GMP standards with many different forms from soft capsules, tablets, stick bags, packaged bottle, .... In particular, the company always focuses on investing in technical research to constantly improve the quality of the production line, as well as strictly complying with quality management standards to bring products. The most consistent and best, meeting the highest requirements for health food products in Japan and globally.

More information about the company at: https://www.aliment.co.jp/company.html

**Sato Connect Gate (SCGate)** is a member of VTM Group, main activities in the field of Health and Beauty; Import and Distribute with the mission of "Serving Vietnamese people with the best products and services"

More information about the company at: <a href="https://scgate.com.vn">https://scgate.com.vn</a>

**FPT Digital Retail Joint Stock Company (FPT Retail)** is an affiliated company of FPT Corporation Vietnam, established on March 8, 2012 with major retail chains in Vietnam:

- FPTShop.comvn: Retail chain of technology products, phones, and mainframes in Vietnam
- FStudio by FPT: Apple's high-end authorized retail chain, specializing in Apple products
- FPT Long Chau: the leading pharmacy chain in Vietnam with more than 1000 pharmacies in 63/63 provinces and cities nationwide.

See more information about FPT Retail at:

FPT Long Chau Pharmacy Chain: <a href="https://nhathuoclongchau.com">https://nhathuoclongchau.com</a> Retail chain of technology products: <a href="https://fptshop.com.vn">https://fptshop.com.vn</a> Specialized chain of Apple products: <a href="https://fstudiobyfpt.com.vn">https://fstudiobyfpt.com.vn</a>